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WELCOME TO THE WEBINAR!

# What is Dynamics 365 and What Does It Mean for Me?

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# This webinar IS NOT...

- A Dynamics 365 product overview
- A Dynamics 365 demo
- An individual consultation for your subscriptions

# This webinar IS...

- To help you understand what Dynamics 365 is
- To discuss new Dynamics 365 features
- To explain licensing and licensing model changes
- To clarify your options, to transition to Dynamics 365
- To go over next steps for you – existing CSP customers
- To answer your questions about Dynamics 365

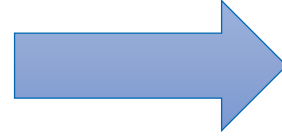


# What is Dynamics 365??

WHAT

# Evolution to Dynamics 365

Dynamics CRM  
Field Service  
Project Service  
Parature



Dynamics 365 for Sales  
Dynamics 365 for Customer Service  
Dynamics 365 for Field Service  
Dynamics 365 for Project Service

Dynamics AX



Dynamics 365 for Operations

Project Madeira



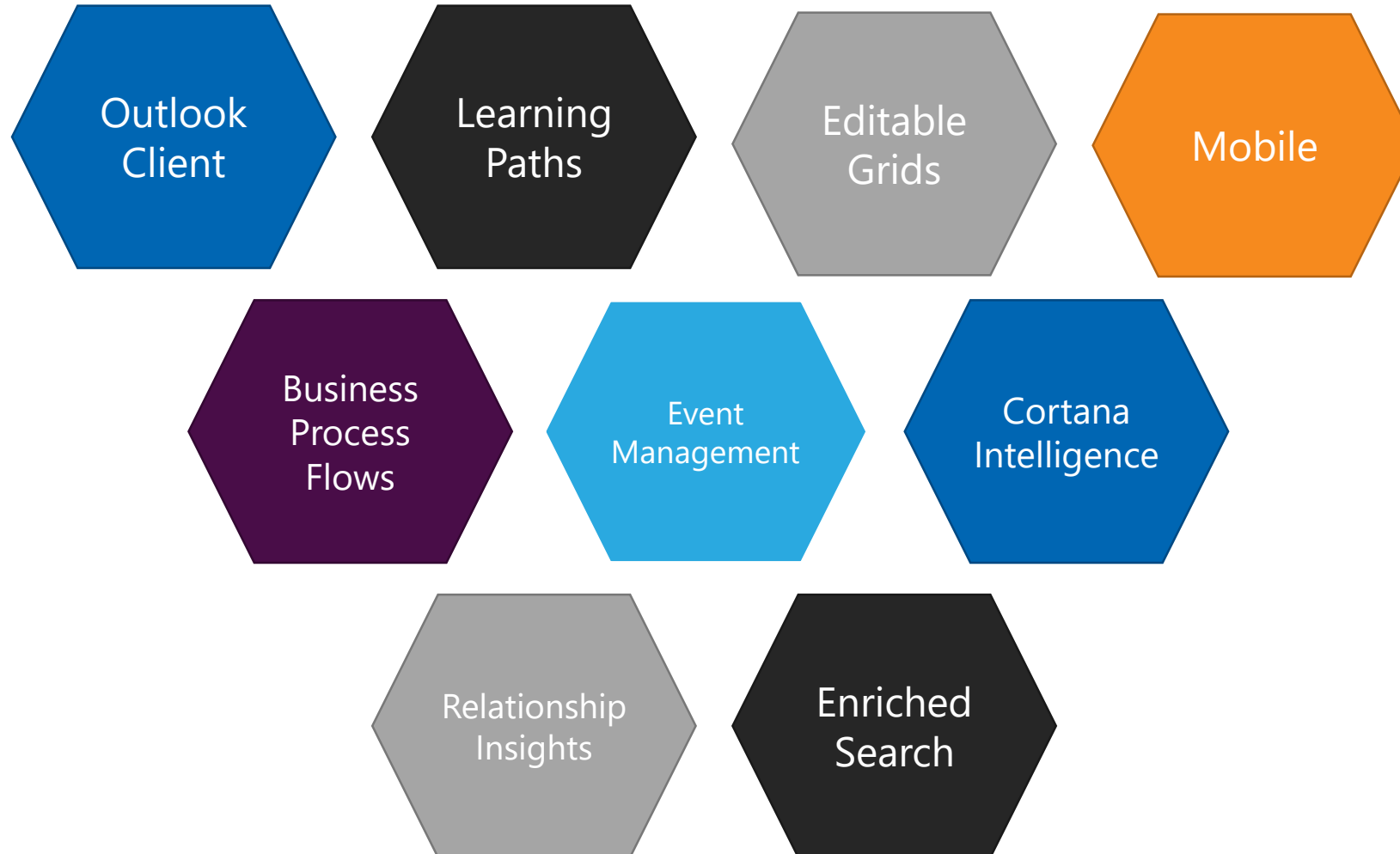
Dynamics 365 for Financials

Dynamics GP  
Dynamics NAV  
Dynamics SL

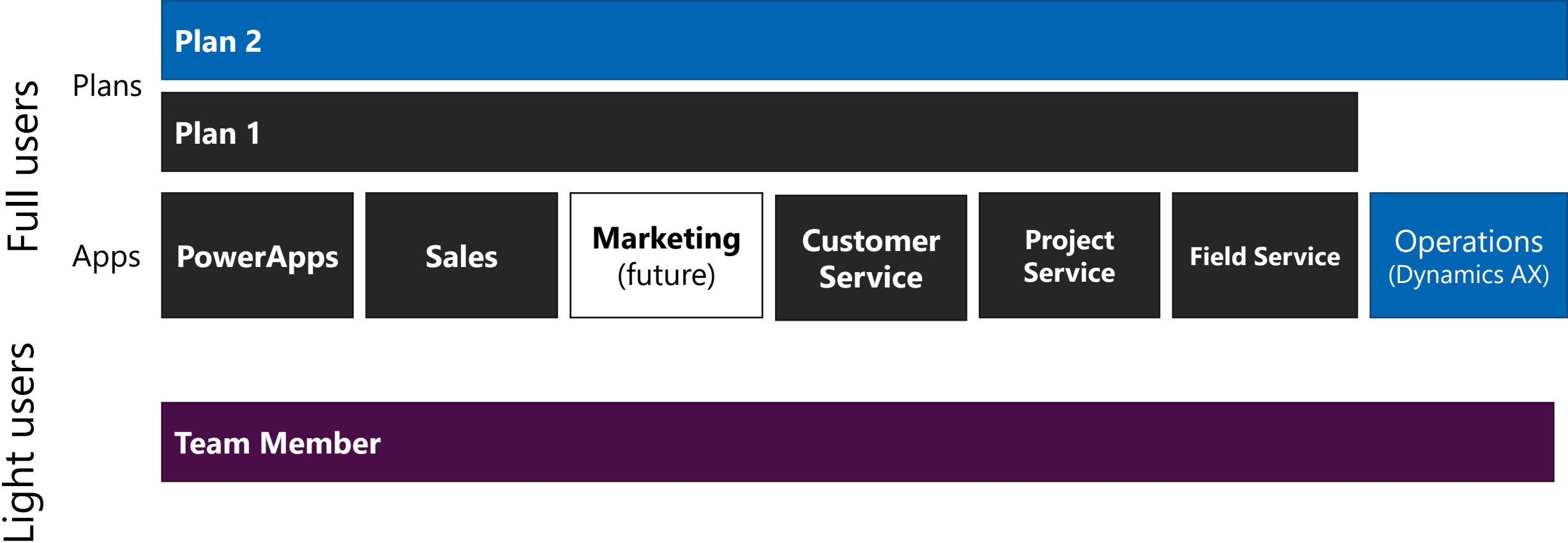


Dynamics GP  
Dynamics NAV  
Dynamics SL

# Enhancements coming to Dynamics 365



# Dynamics 365 Enterprise Licensing



# Dynamics 365 Enterprise Licensing Cost

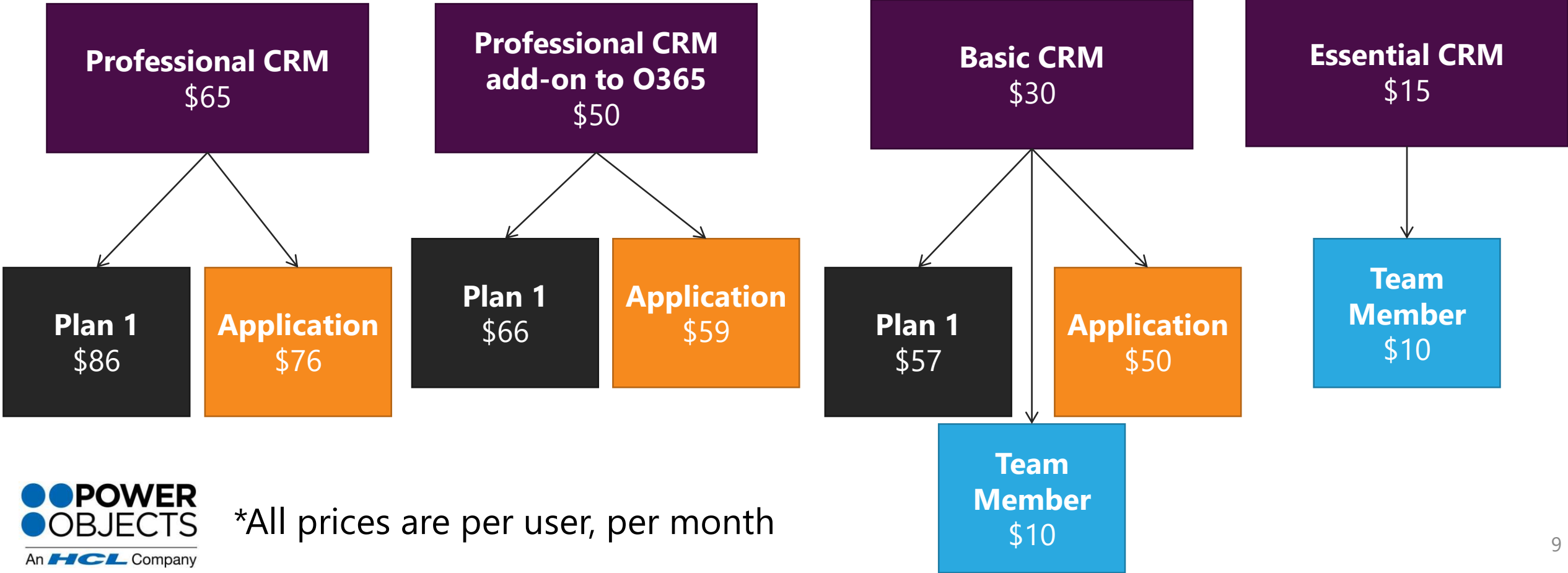


**\*\*Awesome transition pricing on next slide\*\***



# How does that relate to my current subscriptions?

- Consider what type of access your users require
- Transition pricing good for 1 year

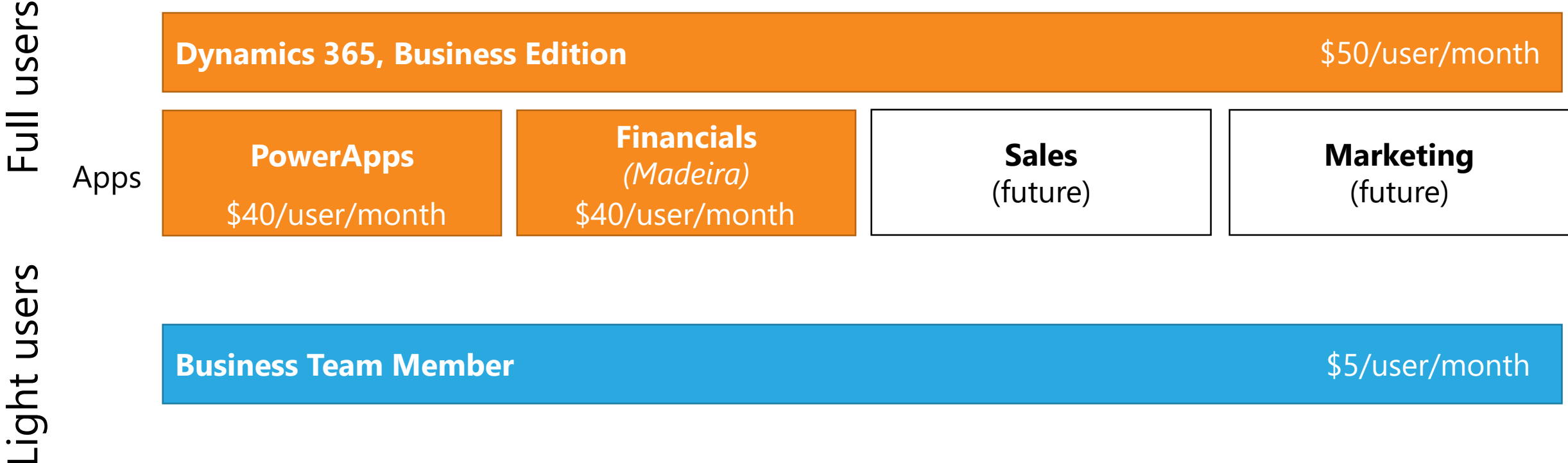


\*All prices are per user, per month

# Plan 1 License Features

- 1 non-production instance
- 1 portal
- Full access to all applications
  - PowerApps
  - Sales, Customers Service
  - Project Service, Field Service
- Social engagement
- 10 GB of storage (w. an additional 5 GB/20 users)
- No minimum number of licenses

# Dynamics 365 Business Licensing



# As a CSP client, what are my options?

## Option 1

Renew your current CSP  
agreement

*Have 12 months to transition to Dynamics*

## Option 2

Transition to Dynamics 365 by  
your subscription renewal date, or  
anytime after Nov. 1<sup>st</sup>

# PowerObjects Recommends

## Renew your CSP agreement

- Have a full 12 months to discuss/decide licenses in Dynamics 365 structure
- Still receive transition pricing when you transition
- **To act, re-sign the CSP agreement**



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# QUESTIONS

To extend your subscription end date, re-sign the CSP agreement.  
Questions, email Cecilie Norgaard at [cecilie.norgaard@powerobjects.com](mailto:cecilie.norgaard@powerobjects.com)