OPOWER OBJECTS

SPRING WEBINAR SERIES 2015

Understanding OneNote Integration

Introducing your presenters



Gretchen Opferkew

Director of Education
@crmgretchen
gretchen@powerobjects.com

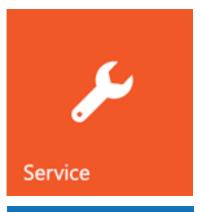


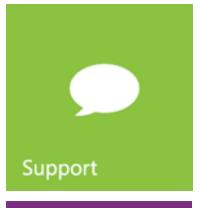
Tad Thompson

Technical Advancement Developer
@TadMT

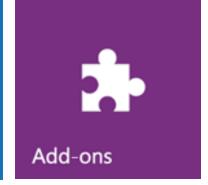
Tad.Thompson@powerobjects.com

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30-minute Webinars

Session 1: What's New Spring 2015 Update 1?

Session 2: Understanding Navigation and Themes

Session 3: Understanding Excel Integration Changes

Session 4: Understanding OneNote Integration

Session 5: What's New in Microsoft Dynamics Marketing?

Session 6: Updates for Administrators and Customizers

Session 7: What's new in Microsoft Social Engagement?

Session 8: What's New in Microsoft Parature?

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CRM Boot Camp

CRM Boot Camp

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Becoming a Business Intelligence Wizard

Advanced Processes

CRM Boot Camp

06/09-06/11 Minneapolis, MN

06/15-06/16 Minneapolis, MN

06/17-06/18 Minneapolis, MN

06/22-06/26 Toronto, ON

07/13-07/18 Minneapolis, MN

07/27-07/28 Minneapolis, MN

07/29-07/31 Minneapolis, MN

08/03-08/07 Dallas, TX

08/10-08/11 Minneapolis, MN

08/12-08/13 Minneapolis, MN

08/24-08-29 Toronto, ON



How do you get it?









DEMO

Notes in CRM vs. OneNote Integration

Rank	Capabilities	Notes in CRM	OneNote
0	Store plain text	✓	\checkmark
0	Attach Files	\checkmark	\checkmark
0	Take photos	×	\checkmark
0	Record voice notes	×	\checkmark
0	Manage to-dos	×	\checkmark
0	Preserve HTML and hyperlinks	×	\checkmark
1	Handwrite notes and draw	×	\checkmark
1	Collaborate in real-time	×	\checkmark
1	Embed images, screen clipping	×	\checkmark
2	Embed Excel* Documents	×	\checkmark
2	Enhance whiteboard pictures	×	√ (Office Lens)
2	Convert business cards	×	√ (Office Lens)
3	Push external feeds to OneNote	×	√ (IFTTT, Feedly, etc.)
3	Push emails as notes	×	\checkmark

Notes in CRM vs. OneNote Integration

Topic	Notes in CRM	OneNote Integration (Carina)
Storage	In CRM database	In SharePoint
Security (in CRM)	CRM Security Model	CRM Security Model
Security (Outside of CRM)	N/A	SharePoint Integration Security Model (org-wise)
Entry Point	In CRM	From CRM or OneNote app
Quick Create	In CRM	From CRM or in OneNote app
Preview	In CRM	Section Preview
Search	By Title in CRM	By full content in OneNote
Version History	No	Yes, on every page

QUESTIONS



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THANK YOU

